

LETTER TO A PROSPECTIVE MEMBER

Dear Fellow Artisan:

Thank you for your interest in joining the Maui Crafts Guild. The Guild is an artists' cooperative made up of serious crafts-people who live and work on Maui.

Individually we are committed to producing, by hand, work of excellent quality that is useful in some way. We have joined together to form a business that is a viable alternative to regular gift shops, galleries, and craft shows. We own our business and we have been doing this for over 32 years.

As a partner in our business and an active Exhibiting Member, you will be asked to do the following:

- (a) Buy a share in the "Maui Crafts Guild," a Corporation in the State of Hawaii. (Currently the cost of a share is \$100, payable in advance.) This entitles you to one vote as a Shareholder in the Corporation.
- (b) Help pay for the store operating expenses by paying a **store fee of \$250 per month** (payable in advance) as well as a **commission fee of 20% of the gross sales of your work** in the store.
- (c) Help keep the doors of the store open by taking your turn at working in the store as our sales representative along with all of the other Exhibiting Members. This means you will need to be prepared to work **8 hours (or two 4-hour shifts) per Calendar Period**. A Calendar Period equals the same number of days as there are Exhibiting Members.
- (d) Commit to **4 hours of committee work** that helps keep the store running.
- (e) Attend **meetings once a month** to help make decisions about how we run our business.
- (f) Take part in Guild workdays and projects that help promote or improve the store.

If you are a serious craftsman who is ready for the challenge of helping us run our business we will be very happy to consider your work for our store.

View the document detailing the jurying Guidelines we use to determine whether your work will fit in our store. Please use them to look at your work and see it as we might. If you have any questions about any of the above, please feel free to email our Standards Chairperson Jeff Johnson at ceramics@mauipottery.com

Please fill out the attached questionnaire as fully as you can. Jeff will advise you as to when you should drop it off (along with examples of your work). **We will need to see at least five (5) pieces of your work which have been made within the last year. Please label these pieces with the retail prices.** (If you have several different lines or styles that cannot be represented by only five samples, please include as many as you feel will show the range of your work.)

After your work has been seen and voted on by the Exhibiting Members at a General Membership meeting, Jeff will contact you to let you know the results of the jurying. If your work is accepted, he will tell you what you will need to do next, and help you make the moves you need to make in order to join us.

Our invitation to you to become a partner in our business will be effective for 60 days from the day you are notified of our decision. Please be aware that there is a six-month probationary period when you (and we) explore whether we can work with each other.

Mahalo and aloha,
THE MAUI CRAFTS GUILD